WESTERN CAROLINA RESCUE MINISTRIES, INC. ASHEVILLE, NORTH CAROLINA

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2020

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Suzan H. Sluder, CPA PA

Audit, Tax and Accounting

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Western Carolina Rescue Ministries, Inc. Asheville, North Carolina

I have audited the accompanying financial statements of Western Carolina Rescue Ministries, Inc. (a non-profit organization) which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Western Carolina Rescue Ministries, Inc. as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Arden, North Carolina February 25, 2021

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Statement of Financial Position December 31, 2020

Assets		
Current assets:		
Cash and equivalents	\$	1,305,722
Cash and equivalents-restricted		347,617
Receivable from Buncombe County		26,357
Other receivables		1,884
Prepaid expenses		7,998
Total current assets		1,689,578
Investment in CCRM		38,191
Property and equipment, net		3,261,085
Total assets	\$	4,988,854
Liabilities and Net Assets		
Current liabilities:		
Current maturities of long-term notes payable	\$	286,073
Lines of credit		107,194
Accounts payable		17,464
Accounts payable - thrift store		3,074
Accrued liabilities		5,274
Total current liabilities		419,079
		,
Long-term notes payable, less current maturities		1,234,404
Total liabilities		1,653,483
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Net Assets:		
Without donor restrictions:		1 0 47 1 46
Undesignated		1,247,146
Investment in property and equipment		1,740,608
Total net assets without donor restrictions		2,987,754
With donor restrictions	-	347,617
Total net assets		3,335,371
Total liabilites and net assets	\$	4,988,854

The accompanying notes are an integral part of these financial statements.

Statement of Activities
For the Year Ended December 31, 2020

	Without Donor Restrictions		ith Donor estrictions	2020 Total	
Public support and other revenues:					
Contributions and grants	\$	1,988,318	\$ 653,517	\$	2,641,835
Thrift store sales		277,702			277,702
In-kind donations - food		253,815			253,815
In-kind donations - program supplies		11,769			11,769
In-kind donations - parking		7,200			7,200
Other income		47,035			47,035
Releases of restrictions:					
Impact Ministry		52,148	(52,148)		
New Direction		307,989	 (307,989)		
Total public support and other revenues		2,945,976	 293,380		3,239,356
Expenses:					
Program services		1,661,313			1,661,313
Supporting services		524,886			524,886
Total expenses		2,186,199	 		2,186,199
Increase (decrease) in net assets		759,777	293,380		1,053,157
Net assets, beginning of year		2,227,977	54,237		2,282,214
Net assets, end of year	\$	2,987,754	\$ 347,617	\$	3,335,371

Statement of Functional Expenses For the Year Ended December 31, 2020

								Total			
	Program		Management		Fund-		Supporting				
		Services	a	nd General		Raising		Services		Total	
Compensation - mission and thrift store	\$	595,331	\$	76,324	\$	91,589	\$	167,913	\$	763,244	
Payroll taxes		46,306		5,937		7,124		13,061		59,367	
Employee benefits		102,906		13,193		15,832		29,025		131,931	
Total salaries and related expenses		744,543		95,454		114,545		209,999		954,542	
Maintenance		38,061		4,230				4,230		42,291	
Supplies		5,705		633				633		6,338	
Office expenses		22,853		67,216		44,363		111,579		134,432	
Utilities		48,046		13,727		6,864		20,591		68,637	
Parking - inkind		7,200								7,200	
Telephone		1,370		1,412		1,370		2,782		4,152	
Food - purchased		4,732								4,732	
Food - inkind		253,815								253,815	
Insurance		25,741		10,795		4,982		15,777		41,518	
Auto		24,247		4,297		2,149		6,446		30,693	
Professional fees		5,383		2,691		897		3,588		8,971	
Capital campaign expenses		2,616		53				53		2,669	
Program expenses		296,667								296,667	
Program expenses - inkind		11,769								11,769	
Fundraising expenses						121,410		121,410		121,410	
Other		4,134		5,041		907		5,948		10,082	
Total expenses before											
interest and depreciation		1,496,882		205,549		297,487		503,036		1,999,918	
Interest		55,683		1,137				1,137		56,820	
Depreciation		108,748		12,946		7,767		20,713		129,461	
Total interest and depreciation		164,431		14,083		7,767		21,850		186,281	
Total functional expenses	\$	1,661,313	\$	219,632	\$	305,254	\$	524,886	\$	2,186,199	

The accompanying notes are an integral part of these financial statements.

Statement of Cash Flows For the Year Ended December 31, 2020

Cash flows from operating activities:	
Increase (decrease) in net assets \$	1,053,157
Adjustments to reconcile net assets	
to net cash provided by operating activities:	
Depreciation	129,461
Changes in working capital - sources (uses):	
Receivable from Buncombe County	
Other receivables	1,021
Prepaid expenss	2,736
Accounts payable	(23,398)
Accrued liabilities	(3,359)
Net cash provided from (used for) operating activities	1,159,618
Cash flows from investing activities:	
Investment in CCRM	(38,191)
Purchase of property and equipment	(67,036)
Net cash provided from (used for) investing activities	(105,227)
Cash flows from financing activities:	
Proceeds from amounts borrowed	366,880
Repayment of amounts borrowed	(14,006)
Net cash provided from (used for) financing activities	352,874
Increase (decrease) in cash and equivalents	1,407,265
Beginning cash and cash equivalents	246,074
Ending cash and cash equivalents \$	1,653,339
Supplemental disclosures of cash flow information:	
Cash paid for interest \$	56,820

The accompanying notes are an integral part of these financial statements.

Note 1 – Summary of Significant Accounting Policies

Organization

Western Carolina Rescue Ministries, Inc. (Ministry) is a nonprofit corporation created for the purpose of providing food, shelter and Christian ministry to the poor and homeless in the Asheville area. It is funded primarily by contributions from the general public, churches and businesses. The Ministry operates a thrift store ministry through a wholly-owned low-profit limited liability company, WCRM Thrift Stores, L3C. This ministry is dedicated to the rehabilitation of men and women in the work place. They are trained at pricing, sorting, receiving and distribution of donated materials.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles that are generally accepted in the United States of America. Consequently, revenues are recognized when earned and expenses are recognized when the obligation is incurred.

Income Taxes

The Ministry was established as a not-for-profit entity and has been recognized as an organization exempt from income taxes under Section 501 (c)(3) of the Internal Revenue Code. During June 2006, the Financial Accounting Standards Board (FASB) released FASB Interpretation No. 48 (FIN 48), "Accounting for Uncertainty in Income Taxes", and clarified the accounting for the recognition and measurement of uncertainties in income taxes recognized in an entity's financial statements and prescribes a threshold of more-likely-than not for recognition of tax positions taken or expected to be taken on the tax return. The Ministry's policy is to evaluate the likelihood that its uncertain tax positions will prevail upon examination based on the extent to which those positions have substantial support with the Internal Revenue Code and Regulations, Revenue Rulings, court decision and other evidence. As of December 31, 2020 the Ministry had no uncertain tax positions that qualify for either recognition or disclosure in the financial statements.

Recognition of Donor Restrictions

Support restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When restriction s expire, temporarily restricted and permanently restricted net assets are released to unrestricted net assets.

Note 1 – Summary of Significant Accounting Policies (continued)

Net Assets

Board-Designated Net Assets

Net assets without donor restrictions are subject to self-imposed limits by action of the governing board. Board-designated net assets may be earmarked for future programs, investment, contingencies, purchase or construction of fixed assets, or other use.

Donor-Imposed Restrictions on Net Assets

A donor stipulation that specifies a use for a contributed asset that is more specific than board limits resulting from the following:

- 1. The nature of the not-for-profit entity
- 2. The environment in which it operates
- 3. The purpose specified in its articles of incorporation or bylaws or comparable documents for an unincorporated association.

Some donors impose restrictions that are temporary in nature, for example, stipulating that resources be used after a specified date, for particular programs or services, or to acquire buildings or equipment. Other donors impose restrictions that are perpetual, for example, stipulating that resources be invested in perpetuity. Laws may extend those limits to investment returns from and other enhancements (diminishments) of those resources, thus extending donor-imposed restrictions (donors include other types of contributors, such as grantors).

Donated Services and Materials

A substantial number of volunteers have donated a significant amount of time to the Ministry's operations and program services. Contributed services that create or enhance nonfinancial assets or require specialized skills that are provided by individuals possessing those skills will be recognized as support. No amounts have been reflected in the accompanying financial statements for contributed services since the requirements for recognition were not met. Donated materials are reflected as in-kind contributions in the accompanying financial statements at their estimated fair market value at date of receipt. The value of food donated during the current year is based in a study commissioned by Second Harvest, a national food bank network. The study produced guidelines for determining the approximate average wholesale value of one pound of donated product at the national level. Although the value of items for different organizations may vary, average wholesale values of \$1.70 per pound have been used by this Ministry for the year ended December 31, 2020.

Note 1 – Summary of Significant Accounting Policies (continued)

Cash and Equivalents

The Ministry considers all unrestricted highly liquid investments purchased with an initial maturity of three months or less to be cash equivalents.

Property and Equipment

Acquisitions of equipment and improvements are stated at cost except for donated equipment, which is stated at fair market value at date of receipt. It is the Ministry's policy to capitalize expenditures or donations of these items with values or costs in excess of \$1,000. Items of lesser amounts are expensed. Depreciation is computed annually using the straight-line method over the assets' estimated useful lives. Maintenance and repairs are charged to operating expense as incurred. Cost of renewals and betterments, which materially extend the useful lives of the assets or increase their productivity, are capitalized.

Advertising

Advertising costs are expensed as incurred. There was no advertising expense for the year ended December 31, 2020.

Functional Expenses

The Ministry allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and support service are allocated directly according to their nature and expenditure classification. Other expenses that are common to several functions are allocated between program and supporting services based on evaluations of the related benefits. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Ministry.

Use of Estimates

The preparation of financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Fair Value of Financial Instruments

The Ministry discloses for each class of financial instruments the methods, and when a valuation technique is used, the significant assumptions applied in determining the fair values of financial assets and liabilities. If there is a change in the valuation technique, then the

Note 1 – Summary of Significant Accounting Policies (continued)

Fair Value of Financial Instruments (continued)

Ministry discloses both the change and the reasons for the change. The Ministry estimates that the fair value of all financial instruments does not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying statements of financial position. The estimated fair value amounts have been determined by the Ministry using available market information and appropriate valuation methodologies.

The Ministry's financial instruments consist of cash, accounts payable, accrued expenses and long term debt.

Note 2 – Property and Equipment

A description of property and equipment is as follows:

At December 31	2020			
At cost:				
Land	\$ 117,000			
Building and building improvements	4,257,146			
Equipment, furniture and fixtures	462,322			
Vehicles	159,083			
Construction in progress	 17,637			
	5,013,188			
Less accumulated depreciation	 1,752,103			
Property and equipment, net	\$ 3,261,085			

Depreciation expense for the year ended December 31, 2020 was \$ 129,461.

Note 3 – Line of Credit

The Ministry established a line of credit for working capital through TruPoint Bank with maximum borrowings totaling \$140,000. The line is secured by property located at 221 Patton Avenue. Interest payments are due monthly on any outstanding withdrawals and accrue interest at 4.75% per annum with the final payment due on March 20, 2021. At December 31, 2020, the balance on the line of credit was \$107,194.

Note 4 – Long-term Notes Payable

Long-term notes payable is described as follows:

At December 31	2020
TruPoint Bank – 59 monthly payments of \$6,493, including interest at 4.50%, and one balloon payment of the outstanding balance and all accrued interest, due in March 2025, collateralized by buildings and land at 221 Patton Avenue	\$ 835,117
HomeTrust Bank – 59 monthly payments of \$ 2,228, including interest at 4.00%, and one balloon payment of the outstanding balance and all accrued interest, due in June 2025, collateralized by buildings and land at 624 Patton Avenue	
SBA Small Bus Loan – 12 monthly payments of \$ 641, including interest at 2.75%, to begin 12 months from the date of note and the outstanding balance and all accrued interest, due in 2050, collateralized by buildings and land at 221	292,671
Patton Avenue	149,900
SBA PPP Loan – See Note 15 Ford Motor Credit – 60 monthly payments of \$ 916, including interest at 6.09% and principal. The loan is expected to be paid in full in April 2023, collateralized by vehicle	216,980 23,064
Vesco Industrial Trucks of Hickory, Inc. -24 monthly payments of \$ 264, including interest at 5.19% and principal. The loan is expected to be paid in full in 2021,	
collateralized by equipment (forklift) Total	 2,745 1,520,477
Less current maturities	(286,073)
Long-term debt, net of current maturities	\$ 1,234,404

Note 4 – Long-term Notes Payable (continued)

Scheduled principal repayments on long-term debt for the next five years are as follows:

Years Ending December 31	Long-Term Debt
2021 2022 2023 2024 2025 Therea fter	\$ 286,073 73,046 68,011 68,138 680,529 344,680
Principal repayments	\$ 1,520,477

Note 5 – Lease Commitments

In September 2015, the Ministry entered into an agreement to lease retail facilities for the Long Shoals Road thrift store location. The lease was terminated by settlement agreement in August 2020 in conjunction with that store's closure. The lease required a minimum rental of \$7,000 per month for a five-year period commencing on October 1, 2015. The Ministry was also required to reimburse the landlord for taxes and insurance associated with this lease. Expense related to this lease for the year ended December 31, 2020 was \$49,295.

In April 2017, the Ministry entered into an agreement to lease retail facilities for the Westridge thrift store location. The lease requires a minimum rental of \$ 4,415 per month for a five-year period commencing on November 1, 2017. The Ministry is also required to reimburse the landlord for common area maintenance, taxes and insurance associated with this lease. Expense related to this lease for the year ended December 31, 2020 was \$58,722. Minimum future rental payments for 2021 total \$ 52,983. For 2022 and 2023, the annual minimum future rental payments total \$ 53,866 and \$ 58,281, respectively.

The Ministry has a month-to-month lease for the retail facilities for the Tunnel Road thrift store location. The monthly payment on this lease is \$5,337, which includes the monthly rental plus the common area maintenance fees. Expense related to this lease for the year ended December 31, 2020 was \$58,707.

Notes to Financial Statements

Note 6 – Concentration of Credit Risk

The Ministry has concentrated its credit risk for cash by maintaining deposits at local area banks which may at times exceed amounts covered by insurance provided by the U. S. Federal Deposit Insurance Corporation (FDIC). The Ministry has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk to cash.

Note 7 – Retirement Plan

During 2009, the Ministry established a Simple IRA defined contribution plan covering substantially all employees. The plan provides that an employee can voluntarily contribute up to \$13,500 to the plan for 2020 if they have received at least \$5,000 in annual compensation and have completed 90 days of service. The Ministry is required to match each employee's salary reduction contribution on a dollar for dollar basis up to 3% of the employee's compensation. The Ministry has the option to make non-elective contributions of 2% of the employee's compensation. If the board of directors chooses to make non-elective contributions, it must make them for all eligible employees whether or not they make salary reduction contributions. Expense related to the plan for the year ended December 31, 2020 was \$11,191.

Note 8 – Subsequent Events

Subsequent events have been evaluated through February 25, 2021, which is the date that the financial statements were available to be issued.

As of July 2020, the Ministry assumed management responsibilities of another rescue ministry (CCRM) in Cleveland County, North Carolina and is in the process of establishing an agreement to purchase the assets of the ministry in 2021. The Ministry will also complete construction on a portion of one of the buildings that was originally initiated by CCRM. Estimated total assets expected to be acquired total \$1,615,000 and debt associated with those assets that is expected to be assumed by the Ministry is \$402,302.

Note 9 – Buncombe County Contract

On January 5, 2018, The Ministry entered into a contract with Buncombe County to provide residential placements for up to 14 women, with small children, who are in recovery from substance abuse treatment and in need of housing and support under the Abba's House program. Payments to the Ministry will be \$ 26,357 per month up to a maximum of \$ 360,541 in the contract period starting July 1, 2019 through June 30, 2020 and a maximum of \$ 327,697 in the contract period starting from July 1, 2020 through June 30, 2021. Certain other additional cost reimbursements such as child care and replacement of parenting items are also available under this contract for a maximum reimbursement of \$ 11,409 and \$11,417 for the contract periods ending June 30, 2020 and June 30, 2021, respectively. The Ministry received \$ 316,280 from this contract for the year ended December 31, 2020.

Note 10 – Net Assets

Net assets with donor restrictions at December 31, 2020 were available for the following purposes:

New Direction Fund	\$ 278,357
Impact Fund	 69,260
Total net assets with donor restrictions	\$ 347.617

Note 11 – Open Tax Positions

The Ministry's Forms 990, *Return of Organization Exempt from Income Tax*, for the years ending 2017, 2018, and 2019, are subject to examination by the IRS, generally for 3 years after they were filed.

Note 12 – Related Party Transactions

Contributions from the Ministry's board of directors totaled \$ 2,200 for the year ended December 31, 2020.

A member of the board of directors of the Ministry is employed as a Senior Vice President of a bank where the Ministry has established a note payable (Note 4- Home Trust Bank).

Note 13 – Summary Disclosure of Significant Contingencies – Risk Management

The Ministry is exposed to various risks of loss related to torts, theft of, damage to and destruction of assets, errors and omissions, injuries to employees, and natural disasters. The Ministry carries commercial insurance coverage for risks of loss.

Note 14 – Liquidity and Availability of Resources

The following reflects the Ministry's financial assets as of December 31, 2020, reduced by amounts not available for general use within one year of the statement of financial position date because of contractual or donor-imposed restrictions.

Financial assets: Less those funds unavailable for general expenditures due to:	\$	1,681,580
Restricted by donor with time and purpose restrictions		347,617
Financial assets available to meet cash needs within one year	<u>\$</u>	1,333,963

Note 14 – Liquidity and Availability of Resources (Continued)

The Ministry manages its liquid resources by employing a variety of measures. The Ministry focuses on generating adequate contributions to cover the costs of its activities. In addition, the Ministry invests excess cash in investments to maximize return, taking into consideration the Ministry's low tolerance for investment market risk. The Ministry also monitors costs closely. The Ministry has available a revolving line of credit with available borrowings of up to \$140,000 in the event of an unanticipated liquidity need. The Ministry had an outstanding balance on this line of credit of \$107,194 as of December 31, 2020.

Note 15 – PPP Loan

On April 30, 2020, the Ministry received loan proceeds in the amount of \$ 216,980 under the Paycheck Protection Program ("PPP"). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), provides for loans to qualifying business and organizations for amounts up to 2.5 times the average monthly payroll expenses of the qualifying business or organization. The Ministry is eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. The loan is uncollateralized and is fully guaranteed by the Federal government. The loan and accrued interest are forgivable after eight weeks as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels. The Ministry has recorded the proceeds as a loan as of December 31, 2020 (Note 3). The Ministry believes that the entire amount meets the requirements for forgiveness and applied for forgiveness in February 2021. Once the loan is forgiven, the proceeds will be recognized in income.

The amount of loan forgiveness will be reduced if the borrower terminates employees or reduces salaries during the eight-week period.

The unforgiven portion of the PPP loan is payable over two years at an interest rate of 1%, with a deferral of payments for the first six months.